


Forsyth County Schools  
Bid B20-11, Music & Band Equipment Discounts

  
Shar Products Company

3.0 Bid Form

**1. Percentage discount offered from a catalog**

We are happy to offer 10% off of regular (not sale) pricing at time of purchase at [www.sharmusic.com](http://www.sharmusic.com). We do not have a print catalog.

**2. Website discounts offered**

Please see #1

**3. Category Discounts**

10% discount off of regular (not sale) pricing applies to all categories (instruments, bows, cases, supplies, sheet music, accessories, equipment, misc. items for purchase); please see #9 for Exclusions

**4. Manufacturer Discounts**

Discount of 10% applies to regular (not sale) pricing of all items at [www.sharmusic.com](http://www.sharmusic.com) regardless of manufacturer. See #9 for any Exclusions

**5. Store Discounts**

Our only location is in Ann Arbor, Michigan. 10% discount applies to regular (not sale) pricing of any items in our store as well (same products as on [www.sharmusic.com](http://www.sharmusic.com))

**6. Shipping Offerings**

Free shipping on orders over \$50.00, actual freight on orders under \$50.00. For string basses/bass outfits only, \$150.00 liftgate fee may apply if shipped to a location that does not have an elevated loading dock that a freight truck can pull up even with for delivery.

**7. Percentage Discounts over cost**

This pricing structure does not apply to this bid.

**8. Special services offered**

We are not able to offer services on this bid due to distance.

**9. Exclusions**

Discount does not apply to Sherrard instrument racks, Manhasset stand cart, Things4String or PinkyHold items, trade in or blemished items, or Best In Class instruments.